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Phil Giles to Join ClearPoint Health as Chief Growth Officer

COLUMBIA, SOUTH CAROLINA – APRIL 9, 2024 – In a strategic move set to fortify its position as a leader in the employee benefits sector, ClearPoint Health is excited to announce that Phil Giles will join the organization as Chief Growth Officer (CGO), starting May 6th, 2024. With an illustrious career spanning over three decades in the fields of accident and health, as well as property and casualty alternative risk, Giles steps into his role at ClearPoint Health as the company continues to invest in enterprise partnerships focused on customized and private label solutions, including Medical Stop Loss Captives, Carrier & Product Panels, and Pharmacy and Cost Management solutions.

By aligning with Giles's ambition for tackling innovative challenges within the insurance and reinsurance sectors, ClearPoint Health is strategically positioning itself to leverage his extensive expertise and distinguished accolades. Giles's recognition as the 2023 US Reinsurance Individual of the Year and the 2017 US Captive Awards' Captive Professional of the Year underscores the depth of his contributions to the field and aligns with ClearPoint Health's strategic vision for growth and innovation.

"Phil's unparalleled expertise and strategic foresight in alternative risk and captive insurance are exactly what ClearPoint needs as we embark on this next phase of growth," said Jeb Dunkelberger, CEO of ClearPoint Health. "His profound alignment with our mission and vision promises to significantly propel our efforts to innovate within the alternative risk industry, ultimately benefiting a broad spectrum of employers with both standard and highly customized insurance solutions."

In his role as Chief Growth Officer, Giles is tasked with leading ClearPoint Health's enterprise sales organization, embodying the company's commitment to delivering transparent, affordable, and clinically integrated insurance solutions. His profound knowledge in medical stop loss, stop-loss captives, alternative risk transfer, and self-insurance is anticipated to be a driving force behind ClearPoint Health's continued expansion in the medical stop-loss domain.

"Joining ClearPoint Health marks a significant milestone in my career, deeply aligned with my passion for seeking out innovative and impactful opportunities within the sector," said Phil Giles, reflecting on his new role. "I am eagerly anticipating leading the growth initiatives at ClearPoint, contributing to the transformation of employer health insurance, and driving our collective mission forward. This opportunity to make a substantial difference, in alignment with ClearPoint's forward-thinking ethos and commitment to excellence, is incredibly exciting."



The strategic inclusion of Phil Giles in the ClearPoint Health team is a testament to the company's commitment to redefine employer health benefits. ClearPoint's innovative medical stop-loss platform focused on alternative risk structures is designed to provide comprehensive, sustainable solutions for employers and benefit advisors nationwide, ensuring access to superior healthcare options that promote healthier, more productive workplaces.

For more information about ClearPoint Health and ClearPoint Solutions, please visit www.getclearpoint.com.

About ClearPoint Health

ClearPoint Health, based in Columbia, SC, is at the forefront of developing a full-service medical stop-loss captive platform for small and mid-sized employers. With a focus on innovation, transparency, and clinical integration, ClearPoint Health is dedicated to providing solutions that not only meet the financial needs of employers but also enhance the healthcare experience for employees. For more information, please visit www.getclearpoint.com.